



# Tom & Sue Weidlich

REALTORS®



April 2010

## What's Happening in Naples?

**Apr 17—The Kruger Brothers Concert.** 7:00pm. Norris Center. Tickets \$22

**Apr 23 & 24—Franc D'Ambrosio** 7:30pm. Norris Center. Tickets \$42 incl. glass wine and snacks

**Apr 24—Outdoor Family Movie Night** 7:30pm. Norris Center lawn.

**May 2—Taste of Collier** 11:00am-4:00pm-Bayfront. Info 272-1907

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*Friends are the sunshine of life.*

*-John Hay*

## Just Sold!- The Dunes

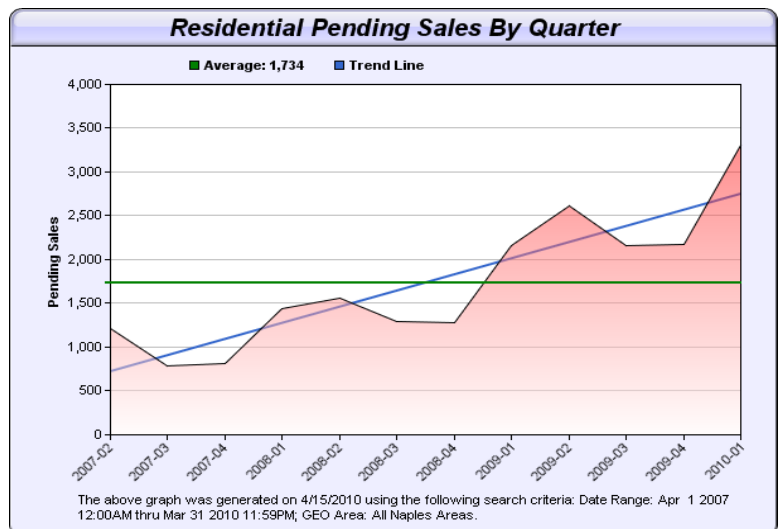


Congratulations to Mark & Sherry Burns for their purchase of a new condo in the upscale development of The Dunes. Located in North Naples, this 3 bedroom, 3 bath, 2,500 sq/ft condo came fully decorated and “turnkey” furnished. The Dunes amenities include tennis, resort style swimming pools, covered parking, fitness facility, clubhouse with restaurant and walking distance to the beach. A great buy!

We would also like to thank Dr. Mike Fitzsimmons for the referral!

## Pending Sales Up in Naples

In February, we told you that 2009 sales were up 48% over 2008, and more than 81% over 2007. The first quarter of 2010 has been no exception to that trend with sales more than doubling 1Q 2007 levels. Historically 2Q sales numbers are the peak of each year, a clear indication of our seasonality. The graph shows our pending sales at the end of each quarter for the past 3 years. As you can see, we have over 3,200 pending sales as of 3/31/2010, so we can expect our 2Q 2010 sales numbers to continue this positive upward trend.



# www.KeyToParadiseNaples.com



\*Note-Although every effort has been made to provide reliable information, accuracy is not guaranteed. Source of information is the local MLS. Not all properties featured here are listed or sold by Waterfront Realty Group, Inc. and may be listed or sold by various MLS participating offices. If your home is listed for sale with another office, this is not a solicitation of that listing.



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**Waterfront**  
Realty Group, Inc.

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Naples, FL 34102

**April, 2010**

If you would like to receive a copy of this periodic newsletter by email, simply request one at:  
[TomAndSue@KeyToParadiseNaples.com](mailto:TomAndSue@KeyToParadiseNaples.com)



## Referrals are Key

Referral business is what keeps us going in market downturn times like we have had the past couple of years, so we REALLY appreciate you thinking of us when someone you know mentions buying or selling property in Naples. We thank you for all past, present and future clients!

## Dining Out?

Cosmos Italian Café and Pizzeria has been one of our long time favorites and now they have made it even better. They have expanded into the storefront next door, created an inviting outdoor seating area, and added some great new menu items. The food is absolutely delicious. Try it today!  
Mon-Fri. 11am-9pm, Sat 4pm-9pm  
536 Tamiami Tr. N. 239-262-8181

## Estuary Elegance- \$3,995,000 Decorator Furnished

Quiet and serene, this elegant home in Estuary of Grey Oaks is offered completely decorator furnished. Interior features include a grand master suite, top of the line appliances, 48" Wolf Gas cook top, Vantage lighting system, whole house audio wiring, climate control wine room, all impact glass windows, flooring a combination of polished marble, honed limestone and Brazilian cherry. Exterior features include an oversize infinity edge pool, large outdoor kitchen and dining areas complete with fireplace and roll down screens. Sliding glass doors are fully automatic. For more information :

[www.EstuaryGolfEstate.com](http://www.EstuaryGolfEstate.com)



## Lot For Sale- The Moorings



Perfect location for someone wanting to build a new custom home on the water. Wonderful wide water view with southern exposure. Large Moorings property with approx. 98 feet of water frontage with lot dimension up to 200 ft. deep and approx 0.43 acres. Just minutes by boat into the Gulf of Mexico! The best waterfront lot in the Moorings. Reasonable seller, can be bought for a great price! For details please contact Sue or Tom, this is a non-MLS listing and only available through us. This won't last long, call today!

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